



Establishing of pilot value chain and selection of project beneficiaries

Breakout session 1

STDF/PG/486 PROJECT ON “IMPROVING FOOD SAFETY AND COMPLIANCE WITH SPS MEASURES TO INCREASE EXPORT REVENUES IN THE OILSEEDS VALUE CHAIN”

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Project Objective

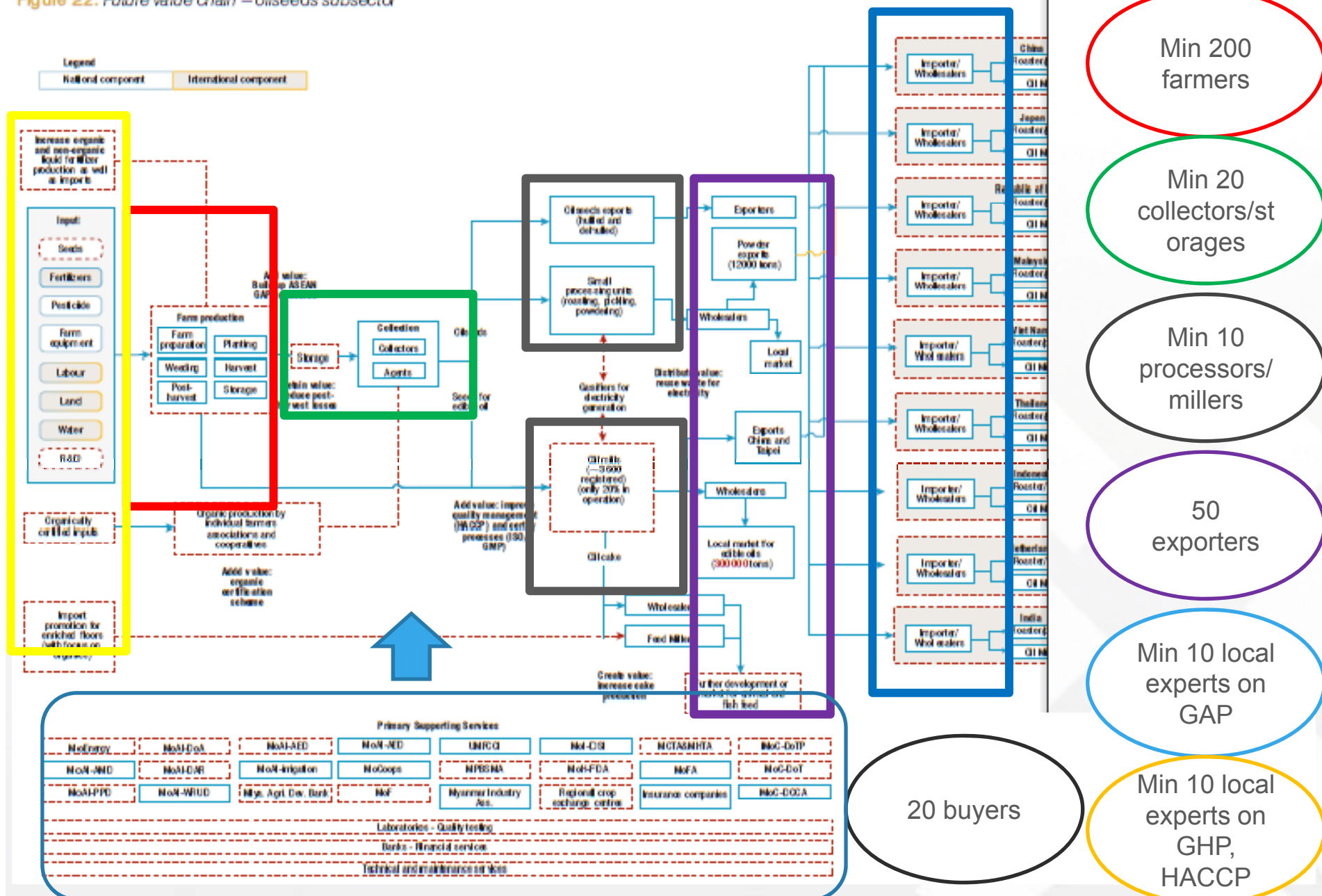
to increase **export revenues of farmers, processors and exporters** along the oilseed value chain through **improved food safety and compliance with SPS measures** for market access in the oilseed sector.

Project outputs

- Output 1: Strengthen capacity to improve compliance with GAP and SPS measures (including pest control, harvest, and post-harvest practices and pesticide use) by **farmers**
- Output 2: Increased capacity for quality segregation of seeds and GHP at **storage facilities**
- Output 3: Enhanced capacity to apply food safety control systems based on GHP, GMP, HACCP in **oilseeds processing**
- Output 4: Increased linkages along the sector value chain and to **export** markets (Regional, Tourism, International)

NES Oilseed Value chains: proposed prj interventions

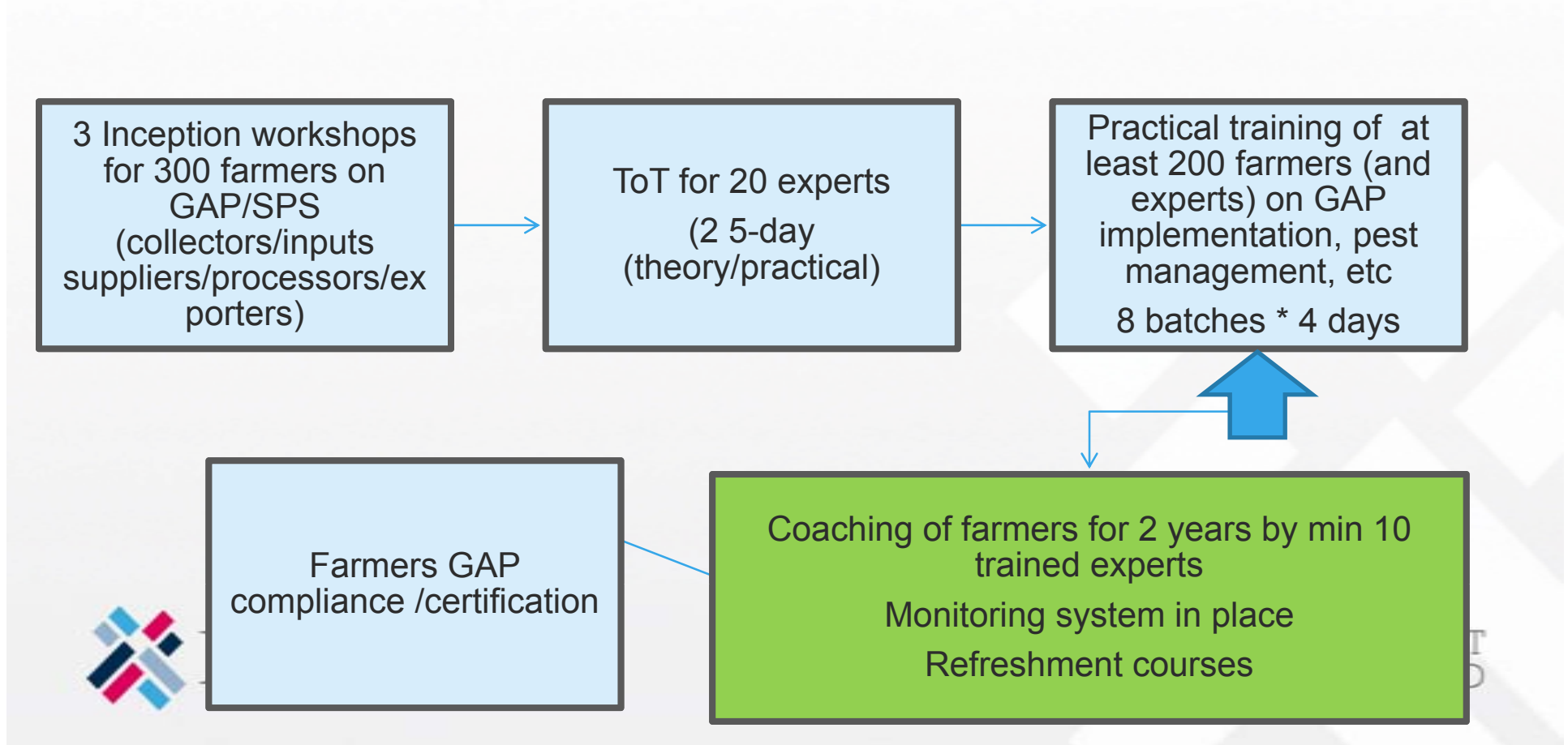
Figure 22: Future value chain – oilseeds subsector



Output 1: Strengthened capacity to improve compliance with GAP and SPS measures by farmers and through local experts

Selection of farmers

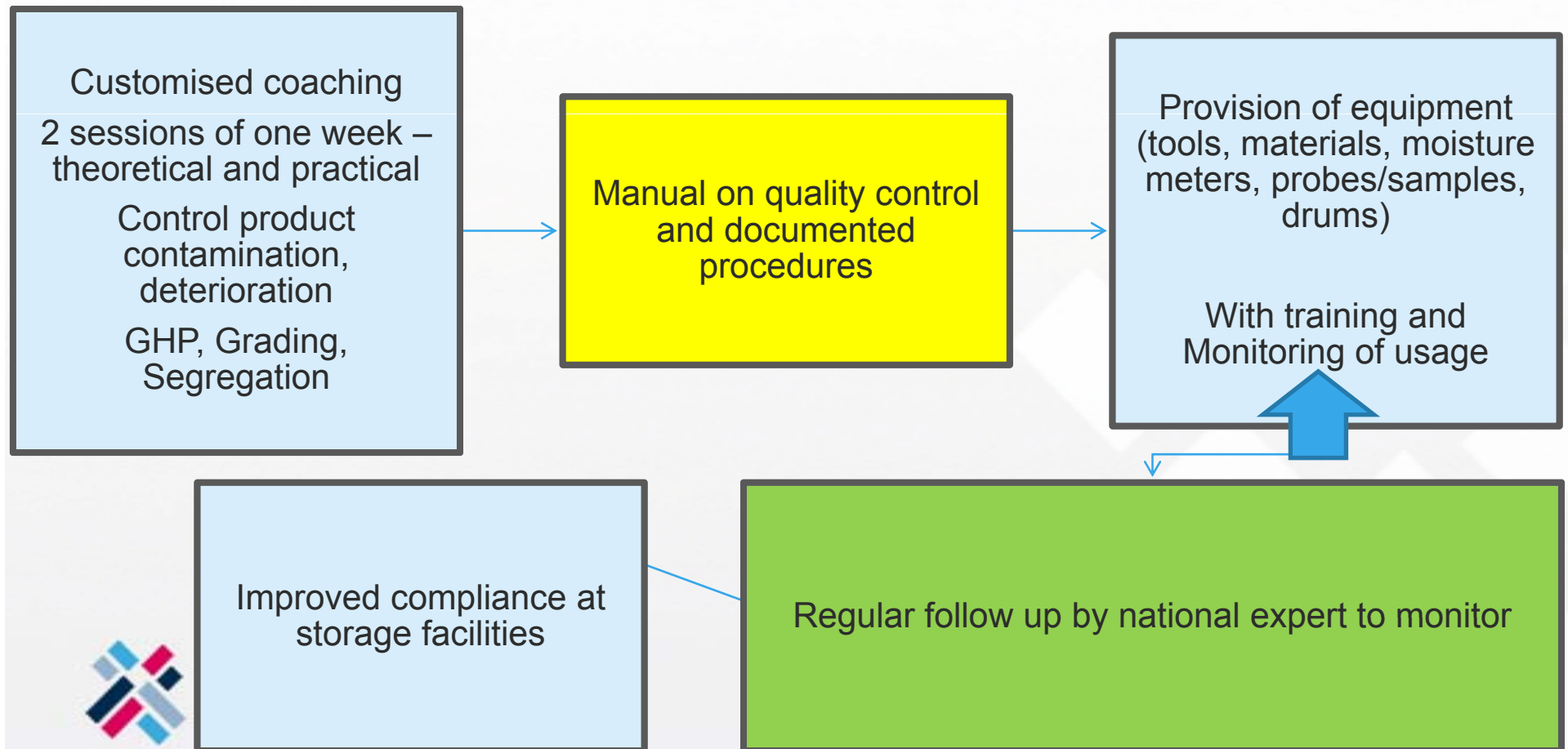
Selection of local experts to train



Output 2: Increased capacity for quality segregation of seeds and GHP at storage facilities

Selection of collection centers/
operators to be trained

Selection of experts for follow
up



Output 3: Enhanced capacity to apply food safety control systems (GHP, GMP, HACCP in processing (Seeds/oil/cake)

Selection of processors

Selection of TcC

Awareness and Capacity building on HACCP

3 workshops on SPS and HACCP for 150 public and private stakeholders

Practical Coaching for 12-18 Months

Coach 10 processors/millers to implement HACCP for 12-18 months

Coach 10 experts (TcC) to assist processors on HACCP for 12-18 months

3 FDA inspectors

HACCP certification

Anchored HACCP offer and TcC in institutions

EXPO IMPACT
FOR GOOD

Output 4: Increased linkages along the sector value chain and to export markets

Selection of Exportes

Identify buyers
in 2-3 key
selected import
markets

Reinforce linkages along the
sector value chain

Organize 2-4
study tours to
Asian
countries

Organize
business
networking
event

Organize
Experience
sharing

Selection of beneficiaries (farmers)

- 346 farmers interviewed in baseline collection
- At least 300 to participate in inception workshops
- At least 200 to be selected
 - Results of the baseline collection
 - Geographical dimension
 - Their commercial orientation
 - Commitment to improve practices and safety and quality as drivers and participate in the programme
 - Linked to collectors/Linked to exporters
 - Minimum GAP implemented
 - Willingness to establish farmers group

Selection of beneficiaries (GAP advisers/extension officers)

- Target 10 experts (independent consultants, inspectors, pulses and beans sector association, extension officers, MOC, NGOs)
- At least 20 to participate in inception workshops and ToT and coaching
- At least 15 to be selected
 - Inputs from the baseline collection
 - Based on collected expressions of interest
 - Education and experience in agriculture sector
 - Experience in GAP
 - Availability for 2 years to assist regularly farmers
 - Willingness to become GAP advisers
 - Geographical location

Selection of beneficiaries (Storage facilities)

- 18 visited during baseline collection
- Selection criteria
 - Results of Baseline data collection
 - Expression of Interest
 - Working with the project beneficiary farmers
 - Identified by the processors/exporters
 - Willingness to improve and participate
 - Min requirements for space, for staff, facility

Selection of beneficiaries (processors/millers)

- 18 visited during baseline collection
- 10 to be selected
- Selection criteria
 - Results from baseline collection
 - Expressions of interests
 - Linkages and sourcing from selected storages/collectors/farmers
 - Willingness to improve the export potential
 - Willingness to enhance compliance with international market requirements (pre-requisites programmes and food safety)
 - Willingness to actively participate in the project
 - Commitment to apply for certification, etc.
 - Financial sustainability

Selection of beneficiaries (TcC/experts on GHP, HACCP) – for storage facilities and processors

- 10 experts (independent consultants, MOC, sector associations, NGOs,
- 3 FDA inspectors to participate in workshops
- Selection criteria
 - Based on collected expressions of interest
 - University degree in Food Science, Food Technology, Science, Engineering, Agriculture or equivalent
 - At least two years' relevant experience in teaching, consultancy, inspection, or working on quality and food safety related activities in the agro-processing sectors including oilseed
 - Availability for 18 months to participate in programme (min 40 days)
 - Commitment to be part of a network of trainers and advisers
 - Geographical location

Selection of beneficiaries (exporters)

- 50 exporters in total to be sensitised
- How many can engage in the value chains?
- Selection criteria
 - Results from the baseline survey
 - Based on collected expressions of interest
 - Volumes
 - Export capacity
 - Willingness to have Safety and quality as business drivers
 - Commitment to establish pilot value chains and linkages with
 - Commitment to report to ITC project on impact (transactions, values)

Proposed simplified supply chains

